

New Staff Induction Courses To Support New Employees

Bringing new people into the auction and valuation sector requires a structured approach to induction that sets clear expectations from the outset. The Auctioneers and Valuers Association of Australia (AVAA) offers online training courses designed to introduce core concepts, shared language, and professional standards, helping your business create consistency early and support new hires.

By establishing a common baseline of knowledge, you strengthen capability, reduce early-stage supervision demands, and support faster time-to-productivity. A clear understanding of valuation processes and auction practice builds confidence, helping new team members contribute sooner while reinforcing the professional standards that underpin client trust, performance, and retention.



AVAA Online Course – Valuing Goods, Chattels, Plant & Equipment

A practical introduction to valuing goods, chattels, plant and equipment, this course builds capability in methodology, inspection, reporting, and professional responsibility. It develops understanding of valuation processes, legal context, and risk, providing a structured foundation to engage confidently with real-world assignments.

AVAA Online Course – Valuing Fine & Decorative Arts & Antiques

An accessible pathway into fine and decorative arts valuation, this course explores how history, craftsmanship, provenance, and market behaviour influence value. Covering paintings, antiques, and collectables, it blends technical knowledge with context, helping participants build informed judgement across nuanced markets and expectations.

AVAA Online Course – Auctions & Auctioneering

A structured introduction to auctioneering, this course examines how auctions are designed, prepared, and conducted in practice. It covers auction types, regulatory context, cataloguing, marketing, and pre-sale processes, building understanding of how preparation, transparency, and communication support competitive bidding and efficient outcomes.

The programs are designed to support a broad range of entry points and experience levels, making them a practical fit across different roles within your business.

New Employees That Would Benefit The Courses

- Aspiring valuers and auctioneers recently employed in your firm.
- Support staff in administrative, financial and workplace roles.
- Managers of valuation an auction businesses with no sector experience.

Make these online courses part of your business' onboarding process, giving new staff a clear and consistent foundation from day one. They build confidence early, support stronger performance, and help your people contribute sooner with a shared understanding of auction and valuation practice.

Visit the website to take the next step to support your business' new employees.

“ By embedding these programs in your business' new staff induction, you build their confidence early, and help them contribute sooner with consistency and a shared understanding of auction and valuation practice. ”

Online Course Pricing

AVAA Member companies have access to the discounted member pricing for all of their employees.

Additional support is available to businesses wishing to place five or more people in the courses.



The Auctioneers and Valuers Association of Australia (AVAA) is the leading national body representing professional auctioneers and valuers across a diverse range of specialties, including fine art, antiques, collectables, goods and chattels, vehicles, plant and equipment.

Our Vision

As the peak body for auctioneers and valuers in Australia, AVAA upholds the highest professional and ethical standards through education, advocacy, and leadership.

Our Mission

To support and represent Australia's auctioneers and valuers through rigorous standards, ethical leadership, quality education, and credible advocacy – ensuring trust, professionalism, and future-readiness in a changing world.

www.avaa.com.au

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